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| **Curriculum Vitae** |
| **Mark van Vugt** |

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| Contact Information |

Professor in Psychology, Chair in Evolutionary Psychology, Work and Organizational Psychology

Head of Organizational Psychology-section

Director Amsterdam Leadership Lab

Address:

Department of Experimental and Applied Psychology

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[www.professormarkvanvugt.com](http://www.professormarkvanvugt.com/)

[www.vupsy.nl](http://www.vupsy.nl)

<http://amsleadershiplab.com/>

Twitter: @markvanvugt1

<http://scholar.google.nl/citations?user=auBtWrIAAAAJ&hl=nl&oi=ao>

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| Personal Details |

Date of Birth: May 9, 1967

Place of Birth: Amsterdam, the Netherlands

Nationality: Netherlands

Marital Status: Married

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| Employment |

2009-now Professor of Psychology, VU University Amsterdam, NL

(Domains: Evolutionary Psychology, Work and Organizational Psychology)

2004 - 2009 Professor of Social Psychology, University of Kent, UK

2000 - 2004 Senior Lecturer, University of Southampton, UK

1995 - 2000 Lecturer, University of Southampton, UK

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| Education |

1991-1996 PhD, Department of Health Education and Psychology

University of Maastricht, NL

1985-1991 BSc and MSc, Univer­sity of Groningen, NL

Major: Social and Organisational Psychology

1979-1985 High school-education, Gymnasium "Bataafse Kamp" Henge­lo, NL

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**Professional Summary**

**Publications**

To date, I have published 8 authored and edited books, 3 journal special issues, more than 150 academic papers in scientific journals and edited volumes, 5 technical reports on commercially commissioned research, and approximately 100 pieces of science journalism. My H-factor is 55 and total number of citations > 12k.

**Grants**

To date, I have received approximately 3.5 million Euros in funding for various research projects from various national and international research councils such as NWO, NUFFIC, ESRC, British Academy, ONR, as well as from local and national governments in the Netherlands, UK, US, and Singapore, national and international charities, and from industry.

**Public Lectures, Seminars**

Each year, I give a number of public lectures such as at management conferences, scientific festivals, schools and universities. The publication of my latest popular science book [*Mismatch*] earlier this year sparked considerable media interest, and resulted in my having a large number of radio and TV interviews, as well as associated articles and commentaries in Dutch newspapers/magazines and on internet blog sites.

**Postgraduate Students**

I have supervised 15 PhD students to completion, and I currently supervise 10 PhD students (as either primary or secondary supervisor). Of the current cohort, 5 are international students. Five of my former PhD-students have been promoted to full professors at various institutions.

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**Awards, Honours, and Professional Roles**

2019 Visiting professor at Crown Prince Frederik Public Leadership Center, University of Aarhus (DK)

2017 Business Editor, Evolution Institute “This View of Business”

2016-2018 Newspaper columnist Trouw(national newspaper in the Netherlands; 100.000 readers)*.*

2016-now Research Fellow Department of Politics and International Relations, University of Oxford

2016 Senior Associate Editor, The Leadership Quarterly

2016 Plenary Speaker at European Parliament, workshop “Intergroup Relations”

2016 Visiting Professor at Strasbourg University

2015 Founding Board member of Cognition, Behavior and Evolution society

2015 Visiting Professor at Singapore Management University

2014 Visiting Professor at National University of Singapore Business School

2014 Recipient of Research Award SIGO Joannes Juda Groen Prijs

2013-15 Columnist Volkskrant(national newspaper in the Netherlands; 200.000 readers)*.*

2013 Management book “Gezag” (with Max Wildschut) in top 10

management books in the Netherlands

2012-13 NWO Panel VENI grants

2011-now Elected Fellow of the Royal Society of Arts and Commerce, UK

2006 Short-listed SPSP best theory-paper “Evolutionary origins of leadership and followership”

2006-2011 Honorary Professor at Centre for the Study of Group Processes, *University of* *Kent*, *UK*

2006-2016 Research Associate at Institute for Cognitive and Evolutionary Anthropology, *University of Oxford, UK*

2011 Trade book “Selected: Why some people lead, why others follow, and why it matters” (this book has been published in over 10 countries)

2011 Key note at Environmental Conference in Aberdeen, UK

2010-now Blogger at Psychology Today (website with more than 7 million “hits”

per month)

2008 Keynote lecture at Neuroeconomics conference, Barcelona, Spain.

2008 Panel member for ESRC Sustainable Behaviours Centre Applications

2008-2012 Associate Editor Journal of Personality and Social Psychology (JPSP-IRGP)

2007 Shortlisted for 2006 SPSP theory prize for article on “evolutionary origins of leadership and followership”

2007 Panel member of committee for grant allocations in the Social Sciences and Humanities in the Netherlands (NWO-VICI panel)

2006 Panel member of Quality Assurance for Psychology Courses, the Netherlands

2006 Guest editor journal “Group Dynamics” (special issue on evolutionary approaches to group dynamics; with Prof. Mark Schaller)

2006 Guest at Latane’s Human Science Centre, Chapel Hill, University of North Carolina, October

2006 Invited symposium at SESP on “Evolution and social identity” (with Marilynn Brewer), October

2006 Key note at BAAS conference, Norwich, September

2006 Invitation to Sydney Symposium on Social Psychology, March

2005 Key note at 100th BAAS conference, Dublin, September

2003 Founding member of European Human Behaviour and Evolution Association (EHBEA)

2004 Fellow of the British Academy Centenary project “From Lucy to Language: The Archaeology of the Social Brain””

2001 Visiting lecturer at La Sapientzia, Rome, Italy, December

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| Selection of Research Grants |

**2018**

Wissenschaft Kollege Berlin, grant for conference on female leadership

Small grant for Visiting Professor Aarhus University, Centre for Public Leadership

KNAW grant for Human Behaviour and Evolution-Society conference (July 2018)

**2017**

Various small grants associated with Amsterdam Leadership Lab (>€10k)

**2016**

Grant University of Strasbourg for professorial fellowship (€10k)

Co-applicant grant Singapore Management University on fertility decisions and evolutionary psychology (€100k)

**2015**

LTP grant on personality and serious games (€200K)

PhD-grant from Chilean government (€180K)

**2014**

SIGO-Juda Groen Prize for Interdisciplinary Research (€40K)

PhD Grant from Chinese Government for project on evolutionary psychology and intergroup relations (with Dr. Josh Tybur; €200K)

**2013**

Greening school yards and the impact on children’s social and emotional development (PRO-RAAK (with dr. Jolanda Maas; €700K)

Nuffic PhD studentship for Ali Mashuri, Indonesia (with Dr. Esther van Leeuwen; €85K)

**2012**

Ministry of Agriculture grant for Green Schoolyards project (with Dr. Jolanda Maas) (€60K)

NIAS/Lorentz/KNAW grant on conference on biological markets and social dilemmas (with Prof. Ronald Noe; €30K)

**2011**

NWO-Top Graduate School grant for PhD-studentship on *corruption* (2011; Kurt Lewin Institute) (€200K)

NWO-Top Graduate School grant for PhD-studentship on *charismatic leadership* (2011; William James Graduate School) (€200K)

NWO Mozaiek PhD-studentship on *intergroup helping* (2011; €200K with Dr. Van Leeuwen)

**2010**

NWO Mozaiek PhD-studentship on *leadership and diversity* (2010; €200K with Dr. Astrid Homan)

US Office of Naval Research. *Leadership in war versus peace* (2010: $25.000; pilot project).

**2009**

Economic and Social Research Council: *The neuroscience of social emotions.* (2009; PhD-studentship £K120 with Dr. Roger Giner-Sorolla)

Economic and Social Research Council: *The social guilt hypothesis.* (2009; £215K with Dr. Roger Giner-Sorolla)

**2008**

Economic and Social Research Council: *Darwin’s medicine; Evolutionary psychology and applications* (2008; £15K)

The British Academy: *Anonymous free-riding in social dilemmas* (2008; £9K; with Dr. Cartwright, Economics)

**2007**

London Business School: *Gender differences in cooperation and competition* (2007; awarded £1K)

Economic and Social Research Council: *The evolution of leadership in small groups* (2007; awarded £75K; with Dr. Cartwright, Economics)

**2006**

The British Academy: *Leadership in social dilemmas* (2006; research grant; awarded £9K)

The British Academy: *Evolution and group processes* (2006; conference grant; awarded £2K)

**2003**

The British Academy: *From Lucy to Language: The Archaeology of the Social Brain* (2003; awarded £1.1 million; co-applicant)

National Cleanaway Trust: *Community identity and recycling behaviour II* (2003; awarded £100K; with Dr. Peter Shaw; Environmental Sciences, University of Southampton)

Economic and Social Research Council: *Leadership in an evolutionary framework* (PhD-studentship award; awarded £40K)

**2002**

Economic and Social Research Council*: Membership change in small groups: Investigating group resilience* (2002; awarded £41K)

Norwegian Research Council. *Multifunctional agriculture* – transaction costs, behavior and policy measures.(awarded £150K; with Dr. Arild Vatn).

Leverhulme Trust: *Consequences of social change for community cohesion* (2002; awarded £20K) Research Interchange Grant (with Prof. Radmila Prislin, San Diego State University)

**2001**

Economic and Social Research Council*: Recruitment strategies in groups: A social dilemma perspective* (2001; Ph.D.-studentship award; £30K)

National Cleanaway Trust: *Community identity and recycling behaviour* (2001; awarded £250K, Co-applicant with Dr. Peter Shaw; Environmental Sciences)

**2000**

European Union Framework IV: *Cooperation and regulatory compliance in*

*European fishery organisations* (2000; awarded £350K; with Dr. Aaron Hatcher, Centre for Aquatic Economics, University of Portsmouth).

**Before 2000**

National Health Service: *Evaluation of Citizens’ Jury on Restructuring Local Health Services* (1999; awarded £15K)

European Union: *funding for SPEER-group* (economists and social psychologists

conducting environmental research; 1999; awarded £10K)

ESRC*: Conflict and cooperation in close relationships* (1999, Ph.D.-studentship

award; £30K)

Southern Water Company: *Structural and social-psychological determinants of pro-environmental action*: W*ater conservation* (1998; awarded £30K)

EAESP and Swedish Government: *Workshop on social dilemmas* (1998; with Dr. Anders Biel; awarded £10K)

Netherlands Ministry of Traffic: *Self-justification among car drivers* (1998;

with Dr. Ree Meertens; awarded £50K)

University of Southampton Faculty Development Scheme: *Leadership in social dilemmas* (1996; awarded £20K)

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| Full Membership of Professional Organisations |

American Psychological Association

Association of Netherlands Social Psychologists

British Psychological Society

Cognition, Behavior, and Evolution Society (founding member)

European Association of Social Psychology

European Human Behaviour and Evolution Association (founding member)

Human Behavior and Evolution Society

Society for Experimental Social Psychology

Society of Personality and Social Psychology

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| Editorial Activities |

*Editorial Board Memberships*

Senior Associate Editor *the Leadership Quarterly*, 2016-now

Associate Editor, *Journal of Personality and Social Psychology* JPSP-IRGP; 2008-2012

Consulting Editor for:

*Journal of Personality and Social Psychology* (2001-2008; 2012-now)

*Frontiers in* Neuroscience and *Evolutionary Psychology* (2009-now),

*Leadership Quarterly* (2013-now)

*Personality and Social Psychology Bulletin* (2005-2008),

*Social Psychology Review* (2005-2008)

*Ad Hoc Reviewer* for many journals. Here is a selection:

Behavioral and Brain Sciences

British Journal of Social Psychology

Cognition

Current Biology

European Journal of Social Psychology

Evolution and Human Behavior

Evolutionary Psychology

Group Dynamics

Group Processes and Intergroup Relations

Journal of Applied Social Psychology

Journal of Economic Psychology

Journal of Experimental Psychology: General

Journal of Experimental Social Psychology

Journal of Personality and Social Psychology (all sections)

Leadership Quarterly

Netherlands Journal of Social Psychology

Nature

Organizational Behavior and Human Decision-making Processes

Personality and Social Psychology Bulletin

Psychological Science

Political Psychology

Proceedings of Royal Society-Biological Sciences

Science

*Other Refereeing Activities*

*Grant reviewer* for:

Nuffield Foundation (1999 - present)

UK Economic and Social Research Council (2000-present)

Austrian Research Council

Australian Research Council

Belgian Research Council (FWO)

Canadian Research Council

Dutch Research Council (e.g., NWO-VICI)

German Research Council

Israeli Research Council

Norwegian Research Council

National Science Foundation (US)

Swedish Research Council

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| Teaching |

*Selection of Undergraduate Courses\**

Evolution and Human Behaviour (Honours Course; VU-UvA-AUC)

Evolutionary Psychology

Introduction to Work and Organizational Psychology

Applying Psychology

Applying Social Psychology

Group Dynamics

Group Processes

Introduction to Social Psychology

Practical skills courses (writing, presenting, publishing)

*Selection of Masters and Postgraduate Courses\**

Applying Social Psychology

Applied Social Psychology

Evolutionary Psychology

Leadership in Organisations

How to Write a Journal Article?

Group Processes

Multivariate Statistics

Survey Design

\* *These courses have received good to excellent course evaluations for teaching, delivery, and organisation of the course.*

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| Research Supervision |

*Supervised to Completion*

Allen Grabo: charismatic leadership (NWO-grant)

Fabiola Gerpott: Leadership and learning in teams ((Jacobs Bremen double PhD program; 2017)

Jill Knapen: The tall and short of it (Departmental grant; 2017)

Nancy Blaker: The Physical Size-Status Hypothesis (Departmental grant; 2016)

Christiane Horstmeier: Identification in the work place (Jacobs Bremen double PhD program; 2015)

Seval Gundemir: Leadership and diversity (NWO-Mozaiek grant; 2015)

Anika Deinert: Transformational leadership (Jacobs Bremen double PhD program; 2014)

Claudia Buengeler (transformational leadership; awarded PhD 2013)

Angelique Bakker (leadership and communication styles; awarded PhD 2012)

Marleen Redeker (leadership circumplex; funded by Performance Coaching; awarded PhD 2012)

Brian Spisak (the mismatch hypothesis of leadership); awarded PhD: 2012). Departmental studentship

Wendy Iredale (sexual selection and competitive altruism; awarded PhD 1/1/2010). Departmental studentship, University of Kent

Charlotte Hardy (evolution and the psychology of leadership; starting date; 1/10/2003; ESRC-student; awarded PhD; 20 May 2007)

Claire Hart (group fissions; University of Southampton Departmental studentship; 1/5/2005)

Chris Stiff (recruitment strategies in groups; completed 1/3/2005; ESRC-studentship)

Chantal Powell (conflict and cooperation in close relationships; completed 27/11/02; ESRC studentship)

David De Cremer (leadership in social dilemmas; completed 15/08/99; internal studentship; awarded best PhD-thesis by British Psychological Society)

*Current Ph.D.-students*

Get-Jan Munneke: Evolutionary psychology of morality (UvA scholarship)

Ard Barends: Personality assessment and serious games (LTP funded scholarship)

Gonzalo Paloma Velez: Evolutionary psychology of sustainability (Chilean government scholarship)

Ting-ting Ji: Intergroup relations and emotions (CSC scholarship)

Janke Wesselius: Greening schoolyards (Pro-RAAK)

Katherina Alvarez: Helping in intergroup relations (NWO grant)

Fabiola Gepott: Leadership and team interactions (Jacobs Bremen double program)

Ali Mashuri: Intergroup helping (Nuffic)

Sofial Schlamp: women leadership (self-funded)

Max Wildschut: Evolutionary leadership theory (self-funded)

*+Supervision of Numerous Masters/Research masters/MPhil-students*

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| Publications |

*Blogs and Columns*

Psychology Today. Naturally Selected. <http://www.psychologytoday.com/blog/naturally-selected>

Trouw Science column Hoofdzaak

Volkskrant VONK (major Dutch newspaper). *Hoofdzaak.*

Management Team (2013-16). De Natuurlijke Leider. <http://www.mt.nl/522/de-natuurlijke-leider>

*Edited Books, Popular science books, and text books*

Giphart, R., & Van Vugt, M. (2018). Mismatch: How we are deceived daily by our Stone age brain. London: Litte, brown publishers.

Giphart, R., & Van Vugt, M. (2016). *Mismatch: Hoe we dagelijks worden misleid door ons oeroude brein.* Amsterdam: Podium. (appeared in top 10 non-fiction books in the Netherlands).

Van Lange, P., Balliet, D., Parks, C., & Van Vugt, M. (2014). *Social Dilemmas*. Oxford, UK: Oxford University Press.

Van Vugt, M. & Wildschut, M. (2012/13/14). *Gezag: De wetenschap van macht, gezag, en leiderschap*. Utrecht, NL: Arbeiderspers/A.W. Bruna (in Top 10 management books of the year). Inmiddels 4e druk. ISBN 9789400501959

Van Vugt, M., & Ahuja, A. (2010/11). *Selected:*  *Why some people lead, why others follow, and why it matters.* London: Profile Books/Harper Collins. (translated so far in over 10 different languages)

Buunk, A. P., & Van Vugt, M. (2008/13). *Applying Social Psychology: From Problems to Solutions.* London: Sage (undergraduate/postgraduate text); Second edition.

Van Vugt, M. & Snyder, M. (2002). Cooperation in the 21st Century: Fostering community action and civic participation. *American Behavioral Scientist*, 45, 761-918.

Van Vugt, M., Snyder, M., Tyler, T., & Biel, A. (2000). *Cooperation in modern society: Promoting the welfare of communities, states, and organisations.* London: Routledge. (pp. 245).

Van Vugt, M. (1996). *Social dilemmas and transport decisions.* University of Maastricht Press.

*Peer-reviewed Journal Articles (100+ articles)*

**2018**

Alvarez, K., van Leeuwen, E., Montenegro‐Montenegro, E., & van Vugt, M. (2018). Empowering the poor: A field study of the social psychological consequences of receiving autonomy or dependency aid in Panama. British Journal of Social Psychology, 57(2), 327-345.

Bastardoz, N., & Van Vugt, M. (2018). The nature of followership: Evolutionary analysis and review. The Leadership Quarterly.

Gerpott, F. H., Lehmann-Willenbrock, N., Voelpel, S. C., & van Vugt, M. It’s not just what is said but also when it’s said: A temporal account of verbal behaviors and emergent leadership in self-managed teams. Academy of Management Journal.

Gerpott, F. H., Lehmann-Willenbrock, N., Silvis, J. D., & Van Vugt, M. (2018). In the eye of the beholder? An eye-tracking experiment on emergent leadership in team interactions. The Leadership Quarterly, 29(4), 523-532.

Grabo, A., & van Vugt, M. (2018). Voting for a Male Warrior or Female Peacekeeper? Testing the Evolutionary Contingency Hypothesis in the 2016 US Presidential Elections. Evolutionary Psychology, 16(2), 1474704918773267.

Grotens, R., Dijk, G. V., & Vugt, M. V. (2018). Leadership Practices of Council Secretaries in Turbulent Times; A Case Study. Journal of Leadership, Accountability and Ethics, 15(1), 29-42.

Knapen, J. E., Blaker, N. M., & Van Vugt, M. (2018). The Napoleon Complex: When Shorter Men Take More. Psychological science, 0956797618772822.

Li, N. P., van Vugt, M., & Colarelli, S. M. (2018). The evolutionary mismatch hypothesis: Implications for psychological science. Current Directions in Psychological Science, 27(1), 38-44.

Mashuri, A., van Leeuwen, E., & van Vugt, M. (2018). Remember your crimes: How an appeal to ingroup wrongdoings fosters reconciliation in separatist conflict. British Journal of Social Psychology.

Palomo-Vélez, G., Tybur, J. M., & van Vugt, M. (2018). Unsustainable, unhealthy, or disgusting? Comparing different persuasive messages against meat consumption. Journal of Environmental Psychology, 58, 63-71.

Smith, J. E., Ortiz, C. A., Buhbe, M. T., & van Vugt, M. (2018). Obstacles and opportunities for female leadership in mammalian societies: A comparative perspective. The Leadership Quarterly.

van der Meij, L., Gubbels, N., Schaveling, J., Almela, M., & van Vugt, M. (2018). Hair cortisol and work stress: Importance of workload and stress model (JDCS or ERI). Psychoneuroendocrinology, 89, 78-85.

van Dijk-Wesselius, J. E., Maas, J., Hovinga, D., van Vugt, M., & van den Berg, A. E. (2018). The impact of greening schoolyards on the appreciation, and physical, cognitive and social-emotional well-being of schoolchildren: A prospective intervention study. Landscape and Urban Planning, 180, 15-26.

Van den Akker, O., van Vugt, M., van Assen, M. A., & Wicherts, J. M. (2018). Sex Differences in Trust and Trustworthiness: A Meta-Analysis of the Trust Game and the Gift-Exchange Game. PsyArXiv. October, 19.

van Prooijen, J. W., & Van Vugt, M. (2018). Conspiracy theories: Evolved functions and psychological mechanisms. Perspectives on psychological science, 1745691618774270.

**2017**

Antonakis, J., Gardner, W. L., Grabo, A., Spisak, B. R., van Vugt, M., Reh, S., ... & Williams, C. E. (2017). Charisma: New frontiers: A special issue dedicated to the memory of Boas Shamir. The Leadership Quarterly, 28(4), 471.

de Vries, R. E., van Vugt, M., van Prooijen, J. W., Kwint, J., de Joode, M., Fraats, R., & Fiszter, C. (2017). Politieke persoonlijkheden: Perceptie van de publieke persoonlijkheid van partijleiders uit de Nederlandse politiek voorafgaand aan de 2017 Tweede Kamer verkiezingen.

Grabo, A., Spisak, B. R., & van Vugt, M. (2017). Charisma as signal: An evolutionary perspective on charismatic leadership. The Leadership Quarterly, 28(4), 473-485.

Mehta, P. H., DesJardins, N. M. L., van Vugt, M., & Josephs, R. A. (2017). Hormonal underpinnings of status conflict: Testosterone and cortisol are related to decisions and satisfaction in the hawk-dove game. Hormones and behavior, 92, 141-154.

Ronay, R., Oostrom, J. K., Lehmann-Willenbrock, N., & Van Vugt, M. (2017). Pride before the fall:(Over) confidence predicts escalation of public commitment. Journal of Experimental Social Psychology, 69, 13-22.

Salam, A. P., Rainford, E., van Vugt, M., & Ronay, R. (2017). Acute Stress Reduces Perceived Trustworthiness of Male Racial Outgroup Faces. Adaptive Human Behavior and Physiology, 1-11.

Van Vugt, M. (2017). Evolutionary psychology: theoretical foundations for the study of organizations. Journal of Organization Design, 6(1), 9.

**2016**

De Vries, R. E., Tybur, J. M., Pollet, T. V., & Van Vugt, M. (2016). Evolution, situational affordances, and the HEXACO model of personality. Evolution and Human Behavior.

Gavrilets, S., Auerbach, J., & Van Vugt, M. (2016). Convergence to consensus in heterogeneous groups and the emergence of informal leadership. *Scientific Reports*.

Grabo, A. E., & Van Vugt, M. (2016). Charismatic leadership and the evolution of cooperation. *Evolution and Human Behavior, 37,* 399-406.

Van der Meij, L., Schaveling, J., & Van Vugt, M. (2016). Basal testosterone, leadership and dominance: A field study and meta-analysis. *Psychoneuroendocrinology, 72,* 72-79.

Von Rueden, C., & Van Vugt, M. (2016). Leadership in small-scale societies: Some implications for theory, research, and practice. *The Leadership Quarterly.* [doi:10.1016/j.leaqua.2015.10.004](http://dx.doi.org/10.1016/j.leaqua.2015.10.004)

**2015**

Smith, J. E., Gavrilets, S., Borgerhoff Mulder, M., Hooper, P. L., El Moulden, C., Nettle, D., Hauert, C., Hill, K., Perry, S., Pusey, A. E., Van Vugt, M., & Smith, E. A. (2015). Leadership in mammalian societies: Emergence, distribution, power, and pay-off. *Trends in Ecology and Evolution, 31,* 54-66. *doi:10.1016/j.tree.2015.09.013*

Forsyth, D. R., Van Vugt, M., Schlein, G. and Story, P. A. (2015). Identity and sustainability: Localized sense of community increases environmental engagement. *Analyses of Social issues and Public Policy, 15, 233-252. doi: 10.1111/asap.12076.*

Rusch, H., Leunissen, J. M., & Van Vugt, M. (2015). Historical and experimental evidence of sexual selection for war heroism. *Evolution and Human Behavior,* http://dx.doi.org/10.1016/j.evolhumbehav.2015.02.005

Spisak, B., O’Brien, M., Nicholson, N., & Van Vugt, M. (2015). Niche-construction and the evolution of leadership. Academy of Management Review, 40, 291-306.

Van Vugt, M., & Grabo, A. E. (2015). The many faces of leadership: An evolutionary psychology approach. *Current Directions in Psychological Science, 25,* 484-489.

**2014**

Price, M. E. & Van Vugt, M. (2014). The evolution of leader-follower reciprocity: The theory of service-for-prestige. *Frontiers of Human Neuroscience*, doi: 10.3389/fnhum.2014.00363.

Spisak, B. R., Grabo, A., Arvey, R., & Van Vugt, M. (2014). The age of exploration and exploitation: Younger looking leaders endorsed for change and older looking leaders endorsed for stability. *Leadership Quarterly, 25, 805-816.*

Vugt, M. van, Griskevicius, V. & Schultz, P. W. (2014). Naturally green: Harnessing stone age psychological biases to foster environmental behavior. *Social Issue and Policy Review, 8*, 1-32.

Van Vugt, M., & Ronay, R. D. (2014).The Evolutionary Psychology of Leadership: Theory, Review, and Roadmap. Organizational Psychology Review, 4, 74-95. doi: 10.1177/2041386613493635

**2013**

Blaker, N. M., Rompa, I., Dessing, I. H., Vriend, A. F., Herschberg, C., & Van Vugt, M. (2013). The height leadership advantage in men and women: Testing evolutionary psychology predictions about the perceptions of tall leaders. *Group Processes and Intergroup Relations, 16,* 17-27.doi: 10.1177/1368430212437211

Cartwright, E., Gillet, J., & Van Vugt, M. (2013). Leadership by example in the weak-link game. Economic Inquiry, 51, 2028-2043. DOI: 10.1111/ecin.12003

Engelhard, N.P., Wal, A.J. van der & Vugt, M. van (2013). Competitief altruïsme op de werkvloer: Een evolutionair psychologische benadering. *Gedrag en Organisatie, 26*, 292-309.

Johnson, D. D. P., Price, M. E., & Van Vugt, M. (2013). Darwin’s invisible hand: Market competition, evolution and the firm. *Journal of Economic Behavior and Organization, 90, S128-S140.* <http://dx.doi.org/10.1016/j.jebo.2012.12.016>

Ohlsen, G., Van Zoest, W., & Van Vugt, M.  (2013). Gender and facial dominance in gaze cuing: When emotional context matters in the eyes that we follow. *PLOS-One.* *10.1371/journal.pone.0059471*

Van Vugt, M. & Griskevicius, V. (2013). UNESCO *World Social Science Report: Changing global environments. Going green: Using evolutionary psychology to foster sustainable lifestyles.* : ISSC.

Van Vugt, M., & Iredale, W. (2013). Men behaving nicely: Public goods as peacock tails. British Journal of Psychology, 104, 3-13. doi:10.1111/j.2044-8295.2011.02093

Van der Wal, A., Krabbendam, A.C., Schade, H., & van Vugt, M. (2013). Do Natural Landscapes Reduce Future Discounting in Humans? *Proceedings of the Royal Society-B. 280*(1773).

**2012**

Griskevicius, V., Cantu, S. M., & Van Vugt, M. (2012). The evolutionary bases for sustainable behavior: Implications for marketing, policy, and social entrepreneurship. *Journal of Public Policy and Marketing, 31,* 115-128.

McDonald, M., Navarrete, C. & Van Vugt, M (2012). The male warrior hypothesis. Philosophical Transactions. *vol. 367 no. 1589 670-679;* doi: 10.1098/rstb.2011.0301

Spisak, B., Dekker, P., Kruger, M., & Van Vugt, M. (2012).Warriors and peacekeepers: Testing a biosocial implict leadership hypothesis of intergroup relations using masculine and feminine faces. *PLOS One* (7)1: e30399. doi:10.1371/journal.pone.0030399

Van Honk, J., Montoya, E., Bos, P., Van Vugt, M., & Terburg, D. (2012). New evidence on testosterone and cooperation. Nature, 485, E4-5. doi:10.1038/nature11136

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3.Van Vugt, M., Van Lange, P. A. M. and Meertens, R. M. (1996). A social dilemma analysis of travel mode judgements. *European Journal of Social Psychology,* 26, 373-395.

2.Van Vugt, M., Van Lange, P. A. M., Meertens, R. M. and Joireman, J. A. (1996). Why structural solutions to social dilemmas might fail: A field experiment on the first carpool priority lane in Europe. *Social Psychology Quarterly,* 59, 364-374.

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*3. Book chapters*

**2017**

Van Vugt, M. (2017). Evolutionary, Biological, and Neuroscience Perspectives. The Nature of Leadership, 189.

**2015**

Van Vugt, M. & Tybur, J. M. (2014). Evolution of status, hierarchy, dominance, and leadership. D. Buss (Ed.), *Handbook of Evolutionary Psychology.*

Price, M., & Van Vugt, M. (2015). The service-for-prestige theory of leadership. In R. Arvey & S. Colarelli. *The Biological Foundations of Organizational Behavior*. Chicago: Chicago University Press.

**2014**

Blaker, N. M., & Van Vugt, M. (2014). The Status-Size Hypothesis: How cues of physical size and social status influence each other. In J. T. Cheng, J. L. Tracy, & C. Anderson (Ed.), *The Psychology of Social Status (*pp. unknown). New York: Springer.

Van Vugt, M. (2014). On gazes, faces, votes and followers: Evolutionary and neuroscience approaches to leadership. In: J. Decety and Y. Christen. New frontiers in Social Neuroscience (pp. 93-110). Heidelberg: Springer. (IPSEN foundation). ISBN: 0945-6082

**2012**

Van Vugt, M., & Kameda, T. (2012). Evolution and Groups. In J. Levine (Ed.,) Handbook of Group Processes. London: Sage.

**2011**

Van Vugt, M. (2011). *The Nature in Leadership*. In J. Antonakis & D. Day (Eds.), The Nature of Leadership.

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Iredale, W., & Van Vugt, M. (2010). The peacock’s tail of human altruism. In C. Roberts, *Applied Evolutionary Psychology.*

Spisak, B., Nicholson, N., & Van Vugt, M. (2010). Evolutionary perspectives on leadership. In G. Saad (Ed.), Evolutionary Psychology of Business and Management.

Van Vugt, M., & Kameda, T. (2010). Evolutionary approaches to Group Dynamics. In J. Levine (Ed)., Handbook of Group Processes.

Van Vugt, M. (2010). The Male Warrior Hypothesis. In J. Forgas et al. \*Eds.), Sydeny Symposium on Aggression and Violence.

**2009**

Van Vugt, M., Johnson, D., Kaiser, R., & O’Gorman, R. (2009). The mismatch hypothesis: An evolutionary social psychological perspective on leadership (pp. 267-282). In D. Forsyth, A. Goethals, & C. Hoy. *Social Psychology and Leadership*. New York: Praeger.

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Van Vugt, M., & Kurzban, R. K. (2007). [Cognitive and social adaptations for leadership and followership: Evolutionary game theory and group dynamics.](http://www.kent.ac.uk/psychology/department/people/van-vugtm/personal/publications/forgasmvvrksubrev30-5-2006.pdf) In J. Forgas, W. von Hippel, & M. Haselton, Sydney symposium of Social Psychology, Vol. 9: The evolution of the social mind: Evolutionary psychology and social cognition (pp. 229-243). Hove: Psychology Press.

Van Lange, P. A. M., De Cremer, D., & Van Dijk, E., & Van Vugt, M. (2007).

From aggression to altruism: Basic principles of social interaction. In E.T. Higgins & A. W. Kruglanski (Eds), Social Psychology: Handbook of Basic Principles (pp. 540-561). New York: Guilford.

Van Vugt, M., Roberts, G., & Hardy, C. (2007). Competitive altruism: Reputation-based cooperation in groups. In R. Dunbar & L. Barrett, Handbook of Evolutionary Psychology (pp. 531-540). Oxford: Oxford University Press

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Van Vugt, M., & Van Lange, P. A. M. (2006). Psychological adaptations for prosocial behavior: the altruism puzzle. In M. Schaller, D. Kenrick, & J. Simpson, Evolution and Social Psychology, pp. 237-261. New York: Psychology Press

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Van Vugt, M., & Gramzow, R. (2004). Social value orientation in social dilemmas: A survey practical. In G. Breakwell, *Doing social psychology* (pp. 128-153).London: BPS-press.

**2000**

Van Vugt, M., Biel, A., Snyder, M., & Tyler, T. (2000). Cooperation in modern society: Helping the self, the community, and society. In Van Vugt, M. et al. (Eds.), *Co-operation in modern society: Promoting the welfare of communities, states, and organizations* (pp.3-24). London: Routledge.

Van Lange, P.A.M., Van Vugt, M., & De Cremer, D. (2000). The transportation dilemma. In Van Vugt, M. et al. (Eds.), *Co-operation in modern society* (pp. 45-63). London: Routledge.

**1999**

Van Vugt, M. (1999). Solving natural resource dilemmas through structural change. In M. Foddy, M. Smithson, S. Schneider, and M. Hogg (Eds.), *Solving Social Dilemmas (*pp*.* 121-133*).* Sydney: Psychology Press.

**1994**

Van Vugt, M., Meertens, R. M. and Van Lange, P. A. M. (1994). Commuting by car or public transportation? An interdependence theoretical approach. In U. Schulz, W. Albers, & U. Mueller (Eds.), *Social dilemmas and co-operation* (pp. 291-309). Berlin: Springer-Verlag.

*Book reviews*

Van Vugt, M. (2001). Globalization: Public good or bad? *Journal of Peace Psychology, 7,* 91.

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**Organized Conferences, Symposia, and Workshops**

2018 Human Behaviour and Evolution Society, Amsterdam

2017 Workshop Evolution and Leadership, Academy of Management conference

2016 First Governance for Society conference VU University Amsterdam

2015 SESP symposium on evolutionary psychology and intergroup relations

2013 8th European Human Behaviour and Evolution Conference VU University Amsterdam

2012 Internal Mini conference Department of Social and Organizational Psychology

2012 NIAS/Lorentz/KNAW conference on biological markets

2011 International social dilemma conference (Amsterdam)

2011 Symposium “Darwin voor Leiders” with VU-connected

2010 SESP symposium on Leadership

2008-9 Darwin seminars on “Evolutionary Psychology and Its Applications”

2006 Conference on “Evolution and Group Processes” (funded by EAESP and British Academy)

2005 Government workshop about social change and community cohesion (funed by Leverhume)

2003 Economic and Social research Council funded workshop about social inclusion/exclusion

2001 Workshop on social dilemma dynamics of pro-environmental behaviour, La Sapientzia, Rome

2000 W*orkshop on action research*, Free University Amsterdam (with Prof. Bert Klandermans)

1999 Small group conference on social dilemmas, Southampton, UK (EASP-funded)

1993 General Meeting of Netherlands Association for Social Psychologists, Maastricht

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**Selection of Conference Presentations and Invited Public Lectures**

Van Vugt, M. (2019, April). Key note at the European Humen behavior and Evolution association on two evolutionary pathways to leadership.

Van Vugt, M. (2019, March). Invited talks at the University of Aarhus on the evolutionary roots of political leadership.

Van Vugt, M. (2018, May). Invited talk at the European Parliament on the male warrior hypothesis.

Van Vugt, M. (2017). Invited departmental talks at Lausanne University, Oxford University and University of Gottingen on the neurobiology of leadership.

Van Vugt, M. (2017, May). Key note at European School Leaders conference on leadership (Aberdeen, UK).

Van Vugt, M. (2016, February). The evolution and neurobiology of leadership. Talk at various Singapore Universities.

Van Vugt, M. (2016, October). The male warrior hypothesis. Conference talk at SESP (Denver,Colorado)

Van Vugt, M. (2016, March). Key note at Business Leaders conferences in Denmark (Aarhus, Kopenhagen).

Van Vugt, M. (2015, December). The evolutionary psychology of leadership. Key note at Gottingen Freiland Tage conference (Gottingen, Germany)

Van Vugt, M. (2014, May). The evolutionary psychology of leadership. Key note at European conference for PhDs in Biology (Montpellier, France)

Van Vugt, M. (2013, May). Human nature. Key note at conference on sustainability, Poole (UK)

Van Vugt, M. (2012,, June). Human nature: the evolutionary psychology of sustainability. Conference talk at HBES (Montpellier, France)

Van Vugt, M. (2010, 22 April). The Evolutionary psychology of leadership. KLI lecture, the Netherlands.

Van Vugt, M. (2010, 20 August 2010). *Selected: Why some people lead and others follow.* Royal Society lecture, London, UK. Key note

Van Vugt, M. (2010, 14 October). *Naturally Selected: The Evolutionary Science of Leadership.* Minneapolis, USA, SESP conference.

Van Vugt, M. (2010, 20 December). Social brains and social networks. ASPO conference, Enschede, the Netherlands. Key Note

Van Vugt, M. (2010, 20 December). Social brains and social networks. Invited Talk, UvA, Amsterdam, the Netherlands.

Van Vugt, M. Homo Sapiens 2.0. Talk at Darwin symposium. NEMO Amsterdam.(October)

Van Vugt, M. Darwin’s Brain child. Talk at International Darwin day. Natural History Museum, London (July).

Van Vugt, M. Priming hawks into doves. Invited talk at SPSP conference, Tampa, Florida. (February)

Van Vugt, M. The evolution of leadership. Invited talk at Evolutionary Psychology Preconference, SPSP, Tampa Florida (February).

Van Vugt, M. Evolutionary psychology and leadership. Presentation at Social Brain conference, Barcelona (November).

Van Vugt, M. The male warrior hypothesis. Department of Psychology. UCL (October)

Van Vugt, M., & Sedikides, C. Evolutionary social psychology. Symposium at BPS conference Kent (September)

Van Vugt, M. The tribal instinct hypothesis. Department of Psychology, University of Southampton (November)

Van Vugt, M. The male warrior hypothesis. Department of Anthropology, UCL, (February)

Van Vugt, M. Evolutionary origins of leadership. SIOP conference, Dallas, TX (May)

Van Vugt, M.. Evolutionary origins of leadership. Biological Sciences. Binghamton University (May)

Van Vugt, M.. Evolutionary origins of leadership. Leadership Centre: University of Richmond (May)

Van Vugt, M. Competitive altruism theory. Department of Psychology, Sussex University (October)

Van Vugt M. With a little help from my friends: Prosocial behaviour in theory and practice. Symposium for General Meeting of EAESP in Wurzburg (July)

Van Vugt, M.. Evolutionary origins of leadership. HBES conference Austin, US (June)

Van Vugt, M.. The social glue hypothesis: Origins of group loyalty. Presentation at Department of Psychology, University of Arkansas (February)

Social change and community cohesion. One day Symposium organized at Department of Trade and Industry, London (November)

Van Vugt, M., Schaller, M., & Park, J.Kinship cues as the basis for prosocial behavior in groups: The familiarity hypothesis. Invited address at workshop on Trust, Hokkaido, Japan (September)

Van Vugt, M. A social dilemma analysis of natural resource problems. Invited presentation at English Nature conference.(May)

Van Vugt, M., & Stiff, C.E. Social exclusion from an evolutionary perspective: The role of commitment. Presentation for ESRC-workshop on social exclusion.

Van Vugt, M. Kinship cues as the basis for prosocial behavior in groups. Presentation at social dilemma conference, Goteborg, Sweden.

Van Vugt, M. An Introduction to Social Dilemmas. Invited Speech at Norwegian Conference of Environmental Management, Oslo.

Van Vugt, M. Leadership in social dilemmas: An evolutionary perspective. Presentation at Leadership workshop, Amsterdam, the Netherlands

Van Vugt, M. *Social identity as social glue: Antecedents of group loyalty.*

Presentation at BPS-conference in Bournemouth.

Van Vugt, M. . *Why some groups collapse (and others don’t): A theory of group maintenance.* Presentation at University of Oxford

Van Vugt, M. *Why some groups collapse (and others don’t): A theory of group maintenance.* Presentation at University of Sussex

Van Vugt, M. *Social identity as social glue: Antecedents of group loyalty.* Presentation at EAESP-conference, San Sebastian, Spain.

Van Vugt, M. *Autocratic leadership in social dilemmas*. Presentation at BPS-conference, Blackpool.

Van Vugt, M. *Autocratic leadership in social dilemmas*. Presentation at London School of Economics.

Van Vugt, M. *Exit and exclusion in groups and organisations*. Invited symposium at Society for Personality and Social psychology, San Antonio, United States.

Van Vugt, M., & Hulbert, L. The cooperative-competitive group discontinuity. Symposium for the British Psychological Society.

Van Vugt, M. L*eadership and organisational stability: Understanding the exit-problem*. Presentation at Tenth social dilemma conference in Chicago.

Van Vugt, M. *Leadership in social dilemmas: Integrating the self-interest and social identity perspectives*. Presentation at Leicester University.

Van Vugt, M. *Community action and social dilemmas*. Presentation at SPSSI-conference, Minnesota, United States

Van Vugt, M. *Exit or voice? Strategies for change in social groups*. Presentations at Free University Amsterdam and University of Maastricht

Van Vugt, M. *Exit and voice in group dynamics*. Presentation at EAESP-Workshop on Power in Grenoble

Van Vugt, M. *Social dilemmas and natural resource management*. Presentation at Swedish conference on social dilemmas, Stockholm

Van Vugt, M. *Community identification and water conservation*. Presentation for European Association of Experimental social psychology-conference, Oxford

Van Vugt, M. & De Cremer, D. *Leadership in social dilemmas*. Presentation at International conference on social justice, Denver (USA).

Van Vugt, M. & De Cremer, D. *Leadership in social dilemmas*. Presentation at University of Cardiff.

Van Vugt, M. *Why structural solutions to social dilemmas may fail*. Presentations at University of Kent, Oxford, and Sussex.

Van Vugt, M. *Impact of metering on water conservation: A social dilemma perspective.* Presentation at 7th International social dilemma conference, Cairns (Australia),

Van Vugt, M. *A social dilemma analysis of travel mode judgements*. Presentation at 11th Meeting of European Association of Experimental Social Psychology, Gmunden (Austria)

Van Vugt, M. *Privatization of Public Goods*. Presentation at 2nd International Law and Society conference, Glasgow.

Van Vugt, M. *Why structural solutions to social dilemmas may fail: A field*

*experiment on the first carpool lane in Europe.* Presentation at University of Leuven, Belgium

Van Vugt, M. *Transportation as a form of cooperation in large-scale social dilemmas.* Presentation at Texas A & M University, US.

Van Vugt, M. & Van Lange, P. A. M. *Opting for personal convenience or for collective welfare?* Presentation at the Nags Head conference on social orientations, Florida, US

Van Vugt, M. *A multi-attributive model of social dilemmas*. Presentation at fourth international social dilemma conference, Bielefeld, Germany.

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| University, Departmental and Professional Services |

I have served as external PhD examiner for various PhD-theses at different universities in the Netherlands and internationally, such as the University of Leuven (Bel), London Business School (UK), University of Bristol (UK), LaTrobe University (Aus), University of Sussex ((UK), University of Goteborg (Swe), Queen’s University Belfast (UK).

2017-now Chair Faculty Exam Committee

2014-now Deputy Head Section Social and Organizational Psychology (Head: Paul van Lange)

2013-now Chair of Faculty Equipment fund (300k€ budget)

2009-now Member of Faculty Equipment fund, VU University

2009-now Deputy Head of Department, Social and Organisational Psychology, VU University Amsterdam

2006 - 2009 Research Director in Department of Psychology, University of Kent

2005- 2006 Director of Teaching in Department of Psychology, University of Kent

2005 - 2006 Committee for Accreditation of Psychology Courses in the Netherlands (QANU)

2005 - 2006 Part-time teaching coordinator, University of Kent

2000 - 2004 Director of Undergraduate Programme, School of psychology (responsible for the coordination of the BSc-programme in Psychology, about 400 students)

2001 Member of the British Psychological Society Social Psychology

Section Committee

1996 - 1999 Departmental Postgraduate tutor responsible for the selection, recruitment, and progress of Ph.D.-students within the Department of Psychology (about 70 students)

1996 - 1998 Founder and Coordinator of the Departmental Research Training program for Masters and Postgraduate students (this training program received Mode A status from the ESRC)

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**Relevant Community and Professional Services**

Member of the Advisory Board for Assessment and Consultancy firm LTP (Laboratory for Applied Psychology)

Consultancy for various organisations, including:

* European Parliament
* Dutch Parliament
* Dutch Ministry for Internal Affairs
* Cliniclowns
* FC Twente
* Gasunie
* LTP Business Psychologists
* National Headteacher association
* Duisenberg Institute of Finance
* UK National Health Service
* UK Environmental Agency
* Dutch Ministry for Traffic and Waterways
* Southampton Football Club
* English Football Association (FA)
* Southern Water Company
* Wartburg School federation

Public Lectures at various places, including

* Comenius Leadership programme
* Avicenna and Focus conferences
* Nyenrode University
* Demos Institute
* Rode Hoed
* European Head Teachers Association
* European Parliament

Media

* Biweekly column Trouw Hoofdzaak (100,00 copies)
* Monthly column in journal Management Team “De Natuurlijke Leider” (200,000 copies per month)
* Regular blog at Volkskrant.nl “Hoofdzaak” <http://www.volkskrant.nl/vk/nl/11304/Vonk/article/detail/3549542/2013/11/22/Wat-is-er-geworden-van-de-vriendschapsbelofte-van-Facebook.dhtml>
* Periodic blog at Psychology Today; <http://www.psychologytoday.com/blog/naturally-selected/>
* Television work for BBC, Channel 4 (TV-series on social dilemmas and evolutionary psychology), ITV, NTR, NPO, KRO-NCRV, RTL
* Radio and television interviews about various psychology topics (BBC, ITV, Channel 4, Sky, TVE, Radio 1,2,4, BNR, ZDF)
* My work has been discussed on internet and television outlets such as BBC, ITV, CNN, ABC, ZDF, NPO, RTL, ScienceDaily and in numerous international newspapers and popular science magazines such as the New Scientist, Scientific American, Daily Telegraph, the Guardian, Prospect, EoS, Quest, Management, the Times, Intermediar, Volkskrant, het Parool, and various other national and regional newspapers in the Netherlands and abroad.

Other extra-curricular activities: Youth football coach, membership of Fair-Play committee amateur football club, veteran football-player, tennis player, guitar player.

**Languages**

Fluency in Dutch, English; Getting by in German and French

**References**

Upon request